

(ESC) EFFECTIVE STEWARDSHIP COUNSELING METHODS

(All course titles are available **ON-DEMAND.**)

(ESC 200) The Collision of Biblical and Secular Worldviews in Planning and Giving **Are You Asking Your Clients the Right Questions**

This course identifies where secular and biblical worldviews collide. This material will also equip you to ask questions of clients to optimize how you serve them and the outcomes that are achieved.

(ESC 300) Answering the Three Foundational Planning Questions

Through this course we discuss the three foundational questions a family must answer in order to create a plan that maximizes their strategic planning outcomes.

(ESC 600) Conducting a Client Discovery Retreat / Conducting Effective Family Meetings

This how-to session addresses: 1) How to conduct a client retreat that discovers two motivators to action: problems to be solved and opportunities to be seized; and 2) How to have family meetings that keep everyone on the same page, avoiding blow-ups and meltdowns.

(ESC 700) Overcoming the Spiritual, Emotional and Financial Obstacles to Generous Giving

Learn to address the obstacles that prevent people from “giving more”, opening up a floodgate of giving.

(ESC 800) Inheritance Planning and Heir Preparation

In the most complex area of planning, learn how to use “maturity markers” to help parents and grandparents assess their heirs readiness to receive an inheritance.